

## Operation Description

- 1. State your name, the type of farm operation and/or the source of other income and the amount and purpose of the loan. Give a brief description of the collateral and its location.
- 2. Discuss your reputation and ability for paying debts. If you have restructured debt, filed bankruptcy, or have judgments against you, explain the circumstances fully.
- 3. Outline previous loan experience, including the name of the lender, account officer and telephone number.
- 4. Discuss your management ability, adequacy of farm financial and production records.
- 5. Discuss your experience and the ability to manage your enterprise. Also discuss depth and succession of management if the applicant is a partnership or corporation.
- 6. Describe the adequacy of machinery and equipment to run the operation in an economically efficient and timely manner.
- 7. Describe the surrounding community, if applicable.
- 8. Discuss any other information that may be important to us for making the loan approval.